# ASSOCIATION ON AMERICAN INDIAN AFFAIRS



ASSOCIATION ON AMERICAN INDIAN AFFAIRS, INC.

**December 31, 2023** 

**Financial Statements and Independent Auditors' Report** 

### ASSOCIATION ON AMERICAN INDIAN AFFAIRS, INC.

### **December 31, 2023**

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### **INDEPENDENT AUDITORS' REPORT**

The Board of Directors Association on American Indian Affairs, Inc. 6030 Daybreak Circle, Suite A150-217 Clarksville, MD 21029

### **Opinion**

We have audited the accompanying financial statements of Association on American Indian Affairs, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Association on American Indian Affairs, Inc. as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Association on American Indian Affairs, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**REPLY TO:** 

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17 VILLAGE CENTER DRIVE

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Association on American Indian Affairs, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Association on American Indian Affairs, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Association on American Indian Affairs, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

GBB & Company, LLP

Allentown, PA April 30, 2024

# Association on American Indian Affairs, Inc. Statements of Financial Position December 31, 2023 and 2022

	2023	2022
ASSETS		
<b>Current Assets</b>		
Cash and Cash Equivalents	\$ 1,443,380	\$ 1,154,374
Cash and Cash Equivalents - Endowment	10,223	8,119
Investments - Endowment	691,961	605,564
Accounts Receivable	14,822	153,976
Prepaid Expenses	2,156	614
<b>Total Current Assets</b>	2,162,542	1,922,647
Fixed Assets		
Furniture and Equipment	-	1,000
Less: Accumulated Depreciation		(1,000)
Net Fixed Assets		
Total Assets	\$ 2,162,542	\$ 1,922,647
LIABILITIES AND NE	ΓASSETS	
<b>Current Liabilities</b>		
Accounts Payable	\$ 12,387	\$ 10,109
Accrued Expenses	31,707	42,995
<b>Total Current Liabilities</b>	44,094	53,104
Net Assets		
With Donor Restrictions	856,054	724,526
Without Donor Restrictions	1,262,394	1,145,017
	2,118,448	1,869,543
<b>Total Liabilities and Net Assets</b>	\$ 2,162,542	\$ 1,922,647

# Association on American Indian Affairs, Inc. Statements of Activities For the Years Ended December 31, 2023 and 2022

	2023					2022		
		nout Donor strictions		ith Donor estrictions		<u>Total</u>	<u>Total</u>	
Revenues, Gains, and Other Support							<b>.</b>	
Contributions, Grants, and Dues	\$	625,153	\$	56,100	\$	681,253	\$ 969,3	
Conference Revenue		67,704		-		67,704	89,7	
Investment Income, net of fees of \$6,434		13,401		10,490		23,891	17,1	
Media Sales		10,917		-		10,917	6,9	935
Realized Gains (Losses) on Investments		-		8,220		8,220	(2	293)
Unrealized Gains (Losses) on Investments		(59,989)		129,780		69,791	(134,8	332)
Net Assets Released from Restrictions								
Satisfaction of Program Restrictions		73,062		(73,062)		_	-	-
Total Revenues, Gains, and Other Support		730,248		131,528		861,776	948,0	)99
<b>Operating Expenses</b>								
Program Services:								
Cultural Sovereignty		143,835		-		143,835	213,7	778
Next Generations		94,287		-		94,287	150,6	529
Become an Ally		264,928		-		264,928	247,3	305
Total Program Services		503,050		-		503,050	611,7	712
General and Administration		107,285		-		107,285	84,1	71
Fundraising		2,536		-		2,536	4,0	002
<b>Total Operating Expenses</b>		612,871		-		612,871	699,8	385
Change in Net Assets		117,377		131,528		248,905	248,2	214
Net Assets, January 1	1	,145,017		724,526		1,869,543	1,621,3	329
Net Assets, December 31	\$ 1	,262,394	\$	856,054	\$ 2	2,118,448	1,869,5	543

### Association on American Indian Affairs, Inc. Statements of Functional Expenses For the Years Ended December 31, 2023 and 2022

	Program Services				Supporting Services			2023	2022			
		Cultural vereignty	Ger	Next nerations	Become an Ally	Total Program		General & ministration		elopment/ ndraising	Total	Total
Expenses												
Salaries	\$	83,506	\$	21,717	\$ 170,931	\$ 276,154	\$	69,092	\$	543	\$ 345,789	\$ 341,354
Payroll Taxes		6,638		1,806	13,664	22,108		5,156		316	27,580	25,413
Employee Benefits		7,247		2,077	16,100	25,424		5,708		41	31,173	34,756
Total Employment Expenses		97,391		25,600	200,695	323,686		79,956		900	404,542	401,523
Accounting		11,243		4,068	6,285	21,596		9,054		-	30,650	32,577
Contracted Services		9,650		7,605	9,904	27,159		570		-	27,729	90,992
Scholarships		-		40,000	-	40,000		-		-	40,000	38,000
Grants		-		5,000	10,000	15,000		-		-	15,000	11,100
Travel		8,549		2,719	11,499	22,767		4,175		-	26,942	31,747
Meetings and Conferences		324		1,519	2,317	4,160		1,653		-	5,813	47,219
Occupancy		294		294	294	882		294		-	1,176	1,176
Insurance		705		705	705	2,115		704		-	2,819	5,255
Office Expenses		12,906		4,004	19,966	36,876		7,126		1,636	45,638	36,874
Bank Fees		1,724		1,724	1,724	5,172		1,723		-	6,895	3,422
Board Expenses		803		803	803	2,409		802		-	3,211	-
Filing Fees		246		246	736	1,228		1,228			2,456	
<b>Total Expenses</b>	\$	143,835	\$	94,287	\$ 264,928	\$ 503,050	\$	107,285	\$	2,536	\$ 612,871	\$ 699,885

# Association on American Indian Affairs, Inc. Statements of Cash Flows For the Years Ended December 31, 2023 and 2022

Cash Flows from Operating Activities   Increase in Net Assets   \$ 248,905   \$ 248,214		2023			2022		
Adjustment to Reconcile Changes in Net Assets to         Net Cash Provided by Operating Activities       (8,220)       293         Realized (Gains) Losses on Investments       (69,791)       134,832         Other Investment income       (10,490)       (16,514)         Changes in Other Assets and Liabilities       139,154       34,914         Accounts Receivable       139,154       34,914         Prepaid Expenses       (1,542)       4,333         Accounts Payable       2,278       7,544         Accrued Expenses       (11,288)       5,336         Net Cash Provided by Operating Activities       289,006       418,952         Cash Flows from Investing Activities       124,485       118,600         Purchase of Investments       (122,381)       (127,625)         Net Cash Provided By (Used In) Investing Activities       2,104       (9,025)         Net Increase in Cash and Cash Equivalents       291,110       409,927         Cash and Cash Equivalents on January 1       1,162,493       752,566         Cash and Cash Equivalents on December 31       \$1,453,603       \$1,162,493         Supplemental Information Interest Paid       \$       \$       \$	<b>Cash Flows from Operating Activities</b>						
Net Cash Provided by Operating Activities           Realized (Gains) Losses on Investments         (8,220)         293           Unrealized (Gains) Losses on Investments         (69,791)         134,832           Other Investment income         (10,490)         (16,514)           Changes in Other Assets and Liabilities         34,914           Accounts Receivable         139,154         34,914           Prepaid Expenses         (1,542)         4,333           Accounts Payable         2,278         7,544           Accrued Expenses         (11,288)         5,336           Net Cash Provided by Operating Activities         289,006         418,952           Cash Flows from Investing Activities         124,485         118,600           Purchase of Investments         (122,381)         (127,625)           Net Cash Provided By (Used In) Investing Activities         2,104         (9,025)           Net Increase in Cash and Cash Equivalents         291,110         409,927           Cash and Cash Equivalents on January 1         1,162,493         752,566           Cash and Cash Equivalents on December 31         \$ 1,453,603         \$ 1,162,493           Supplemental Information Interest Paid         \$ -         \$ -         \$ -	Increase in Net Assets	\$	248,905	\$	248,214		
Realized (Gains) Losses on Investments       (8,220)       293         Unrealized (Gains) Losses on Investments       (69,791)       134,832         Other Investment income       (10,490)       (16,514)         Changes in Other Assets and Liabilities         Accounts Receivable       139,154       34,914         Prepaid Expenses       (1,542)       4,333         Accounts Payable       2,278       7,544         Accrued Expenses       (11,288)       5,336         Net Cash Provided by Operating Activities       289,006       418,952         Cash Flows from Investing Activities         Proceeds from Sale of Investments       124,485       118,600         Purchase of Investments       (122,381)       (127,625)         Net Cash Provided By (Used In) Investing Activities       2,104       (9,025)         Net Increase in Cash and Cash Equivalents       291,110       409,927         Cash and Cash Equivalents on January 1       1,162,493       752,566         Cash and Cash Equivalents on December 31       \$ 1,453,603       \$ 1,162,493         Supplemental Information         Interest Paid       \$	Adjustment to Reconcile Changes in Net Assets to						
Unrealized (Gains) Losses on Investments       (69,791)       134,832         Other Investment income       (10,490)       (16,514)         Changes in Other Assets and Liabilities       34,914         Accounts Receivable       139,154       34,914         Prepaid Expenses       (1,542)       4,333         Accounts Payable       2,278       7,544         Accrued Expenses       (11,288)       5,336         Net Cash Provided by Operating Activities       289,006       418,952         Cash Flows from Investing Activities       124,485       118,600         Purchase of Investments       (122,381)       (127,625)         Net Cash Provided By (Used In) Investing Activities       2,104       (9,025)         Net Increase in Cash and Cash Equivalents       291,110       409,927         Cash and Cash Equivalents on January 1       1,162,493       752,566         Cash and Cash Equivalents on December 31       \$ 1,453,603       \$ 1,162,493         Supplemental Information Interest Paid       \$ -       \$ -       \$ -	<b>Net Cash Provided by Operating Activities</b>						
Other Investment income       (10,490)       (16,514)         Changes in Other Assets and Liabilities       Accounts Receivable       139,154       34,914         Prepaid Expenses       (1,542)       4,333         Accounts Payable       2,278       7,544         Accrued Expenses       (11,288)       5,336         Net Cash Provided by Operating Activities       289,006       418,952         Cash Flows from Investing Activities       124,485       118,600         Purchase of Investments       (122,381)       (127,625)         Net Cash Provided By (Used In) Investing Activities       2,104       (9,025)         Net Increase in Cash and Cash Equivalents       291,110       409,927         Cash and Cash Equivalents on January 1       1,162,493       752,566         Cash and Cash Equivalents on December 31       \$ 1,453,603       \$ 1,162,493         Supplemental Information Interest Paid       \$ -       \$ -       \$ -	Realized (Gains) Losses on Investments		(8,220)		293		
Changes in Other Assets and Liabilities         Accounts Receivable       139,154       34,914         Prepaid Expenses       (1,542)       4,333         Accounts Payable       2,278       7,544         Accrued Expenses       (11,288)       5,336         Net Cash Provided by Operating Activities       289,006       418,952         Cash Flows from Investing Activities         Proceeds from Sale of Investments       124,485       118,600         Purchase of Investments       (122,381)       (127,625)         Net Cash Provided By (Used In) Investing Activities       2,104       (9,025)         Net Increase in Cash and Cash Equivalents       291,110       409,927         Cash and Cash Equivalents on January 1       1,162,493       752,566         Cash and Cash Equivalents on December 31       \$ 1,453,603       \$ 1,162,493         Supplemental Information         Interest Paid       \$ -       \$ -       \$ -	Unrealized (Gains) Losses on Investments		(69,791)		134,832		
Accounts Receivable 139,154 34,914 Prepaid Expenses (1,542) 4,333 Accounts Payable 2,278 7,544 Accrued Expenses (11,288) 5,336  Net Cash Provided by Operating Activities 289,006 418,952  Cash Flows from Investing Activities Proceeds from Sale of Investments 124,485 118,600 Purchase of Investments (122,381) (127,625) Net Cash Provided By (Used In) Investing Activities 2,104 (9,025)  Net Increase in Cash and Cash Equivalents 291,110 409,927  Cash and Cash Equivalents on January 1 1,162,493 752,566  Cash and Cash Equivalents on December 31 \$1,453,603 \$1,162,493  Supplemental Information Interest Paid \$-\$\$ - \$-\$\$	Other Investment income		(10,490)		(16,514)		
Prepaid Expenses         (1,542)         4,333           Accounts Payable         2,278         7,544           Accrued Expenses         (11,288)         5,336           Net Cash Provided by Operating Activities         289,006         418,952           Cash Flows from Investing Activities         124,485         118,600           Purchase of Investments         (122,381)         (127,625)           Net Cash Provided By (Used In) Investing Activities         2,104         (9,025)           Net Increase in Cash and Cash Equivalents         291,110         409,927           Cash and Cash Equivalents on January 1         1,162,493         752,566           Cash and Cash Equivalents on December 31         \$ 1,453,603         \$ 1,162,493           Supplemental Information Interest Paid         \$ -         \$ -	Changes in Other Assets and Liabilities						
Accounts Payable       2,278       7,544         Accrued Expenses       (11,288)       5,336         Net Cash Provided by Operating Activities       289,006       418,952         Cash Flows from Investing Activities       124,485       118,600         Purchase of Investments       (122,381)       (127,625)         Net Cash Provided By (Used In) Investing Activities       2,104       (9,025)         Net Increase in Cash and Cash Equivalents       291,110       409,927         Cash and Cash Equivalents on January 1       1,162,493       752,566         Cash and Cash Equivalents on December 31       \$ 1,453,603       \$ 1,162,493         Supplemental Information Interest Paid       \$ -       \$ -       \$ -	Accounts Receivable		139,154		34,914		
Accrued Expenses         (11,288)         5,336           Net Cash Provided by Operating Activities         289,006         418,952           Cash Flows from Investing Activities         124,485         118,600           Purchase of Investments         (122,381)         (127,625)           Net Cash Provided By (Used In) Investing Activities         2,104         (9,025)           Net Increase in Cash and Cash Equivalents         291,110         409,927           Cash and Cash Equivalents on January 1         1,162,493         752,566           Cash and Cash Equivalents on December 31         \$ 1,453,603         \$ 1,162,493           Supplemental Information Interest Paid         \$ -         \$ -         \$ -	Prepaid Expenses		(1,542)		4,333		
Net Cash Provided by Operating Activities289,006418,952Cash Flows from Investing Activities124,485118,600Purchase of Investments(122,381)(127,625)Net Cash Provided By (Used In) Investing Activities2,104(9,025)Net Increase in Cash and Cash Equivalents291,110409,927Cash and Cash Equivalents on January 11,162,493752,566Cash and Cash Equivalents on December 31\$ 1,453,603\$ 1,162,493Supplemental Information Interest Paid\$ -\$ -	Accounts Payable		2,278		7,544		
Cash Flows from Investing Activities Proceeds from Sale of Investments Purchase of Investments  Net Cash Provided By (Used In) Investing Activities  Net Increase in Cash and Cash Equivalents  Cash and Cash Equivalents on January 1  Cash and Cash Equivalents on December 31  Supplemental Information Interest Paid  Purchase of Investing Activities  (122,381) (127,625) (122,381) (122,381) (127,625)  (122,381) (127,625)  Interest Paid	Accrued Expenses		(11,288)		5,336		
Proceeds from Sale of Investments Purchase of Investments (122,381) 118,600 (127,625)  Net Cash Provided By (Used In) Investing Activities 2,104 (9,025)  Net Increase in Cash and Cash Equivalents 291,110 409,927  Cash and Cash Equivalents on January 1 1,162,493 752,566  Cash and Cash Equivalents on December 31 \$1,453,603 \$1,162,493  Supplemental Information Interest Paid \$ \$	Net Cash Provided by Operating Activities		289,006		418,952		
Purchase of Investments  Net Cash Provided By (Used In) Investing Activities  2,104 (9,025)  Net Increase in Cash and Cash Equivalents  291,110 409,927  Cash and Cash Equivalents on January 1 1,162,493 752,566  Cash and Cash Equivalents on December 31 \$1,453,603 \$1,162,493  Supplemental Information Interest Paid \$- \$-	Cash Flows from Investing Activities						
Net Cash Provided By (Used In) Investing Activities2,104(9,025)Net Increase in Cash and Cash Equivalents291,110409,927Cash and Cash Equivalents on January 11,162,493752,566Cash and Cash Equivalents on December 31\$ 1,453,603\$ 1,162,493Supplemental Information Interest Paid\$ \$	Proceeds from Sale of Investments		124,485		118,600		
Net Increase in Cash and Cash Equivalents  Cash and Cash Equivalents on January 1  Cash and Cash Equivalents on December 31  Supplemental Information Interest Paid  291,110  409,927  1,162,493  752,566  \$ 1,453,603  \$ 1,162,493	Purchase of Investments		(122,381)		(127,625)		
Cash and Cash Equivalents on January 1 1,162,493 752,566  Cash and Cash Equivalents on December 31 \$ 1,453,603 \$ 1,162,493  Supplemental Information Interest Paid \$ - \$ -	Net Cash Provided By (Used In) Investing Activities		2,104		(9,025)		
Cash and Cash Equivalents on December 31  \$ 1,453,603  \$ 1,162,493  Supplemental Information Interest Paid  \$ \$ \$	Net Increase in Cash and Cash Equivalents		291,110		409,927		
Supplemental Information Interest Paid  \$ - \$ -	Cash and Cash Equivalents on January 1		1,162,493		752,566		
Interest Paid \$ - \$ -	Cash and Cash Equivalents on December 31	\$	1,453,603	\$	1,162,493		
	Supplemental Information						
Income Taxes Paid \$ - \$ -	Interest Paid	\$	<u> </u>	\$			
	Income Taxes Paid	\$	-	\$	-		

### NOTE 1 NATURE OF ORGANIZATION

The Association on American Indian Affairs, Inc. (the Association) is the oldest non-profit serving Native Country protecting sovereignty, preserving culture, educating youth, and building capacity. The Association was formed in 1922 to change the destructive path of federal policy from assimilation, termination, and allotment to sovereignty, self-determination, and self-sufficiency. Throughout its 100-year history, the Association has provided national advocacy on watershed issues that support sovereignty and culture, while working on the ground at a grassroots level with Native Nations and Indigenous Peoples to support the implementation of programs that affect lives on the ground.

The Association is governed by an all-Native Board of Directors and Chief Executive from across Native Country. As a public membership organization, the Association speaks with unified voices from all over the country, both Native and non-Native together, to create a world where diverse Native cultures and values are lived, protected, and respected. The Association does not accept federal funding.

### **Programs Administered by the Association**

### **Cultural Sovereignty**

Cultural Sovereignty means simply returning control over the things that make us who we are as Native Peoples. Over the course of history, colonial powers have forcibly removed us from our homelands, looted our graves and sacred places, outlawed our languages and religions, and kidnapped our children. The Association's Cultural Sovereignty program works to develop infrastructure - such as federal, state and Native Nation laws and policies that will support the return of our stolen lands, Ancestors, religious practices, languages, identity, and bringing home our children who died at boarding schools. In addition, the Association develops training, strategies and technical support to build capacity within Native Nations, and work to change perspectives of those who wish to hold onto our culture without free, prior and informed consent.

### **Next Generations**

The Next Generations program promotes strong, resilient youth, families and Nations through advocacy, education, cultural connections, healing and wellbeing. Next Generations initiatives include protection of the Indian Child Welfare Act, adoption investigation project, Native Youth Summer Camp Grants and the developing National Native Youth Summer Camp program, Native Youth Justice, and scholarships for Native undergraduate and graduate students. A new initiative is being developed to interrupt cycles of intergenerational trauma with resilience and holistic personal and organizational wellbeing strategies.

### NOTE 1 NATURE OF ORGANIZATION – continued

### Become an Ally

The Association on American Indian Affairs has over 100 years of providing meaningful public education on issues that affect Native Country and does so through its Become an Ally program. The Association believes that a society that understands Native Peoples, their sovereign Nations and diverse cultures will make better decisions about the environment, the economy, education, healthcare, and how we can all exist together on one planet. The Become an Ally program is about building relationships that will support allyship, education and accountability for our world and each other.

This program utilizes our various social media platforms to deliver public education, create productive dialogue, and encourage action from our supporters about Native Nation issues. Become an Ally is our public affairs and communication arm that works to lift up Native Country by sharing information about our program successes and how you can help support our vision, mission and goals. Become an Ally includes all of our programs and initiatives, as well as the Association's 100 years of history, our *Indian Affairs* journal that has been published since the 1930s, our internships, fellowships, and volunteer programs, Murdered and Missing Indigenous Relatives, and Red Hoop Talk video podcast, among other public education initiatives.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under this method, revenues are recorded when rights to receive are earned, or when services have been provided, and expenditures are recorded when obligation to pay is incurred.

### **Financial Statement Presentation**

The financial statements of the Association are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for-Profit Organizations" (the "Guide"); (ASC) 958-205 was effective January 1, 2018.

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Association classifies the net assets and changes in net assets as follows:

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

Net Assets Without Donor Restrictions - Net assets that are not subject to donorimposed restrictions and may be expended for any purpose in performing the primary objectives of the Association. The Association's board may designate assets without restrictions for specific operational purposes from time to time.

Net Assets With Donor Restrictions - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Association or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity, for example, our scholarship endowment.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

### **Revenue Recognition**

The Association recognizes contributions when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

The Association recognizes revenue from conference registrations and conference sponsorships at the time the conference is held.

The endowment investment activity is recorded as "with donor restrictions" until the restricted purpose is met.

### **Cash and Cash Equivalents**

For purposes of the statement of cash flows, the Association considers cash and cash equivalents to include all cash accounts held in banks and other financial institutions with original maturities of three months or less.

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

### **Investments**

The financial Accounting and Standard Board issued Staff Position No. FAS 117-1, Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds, now included in Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) Section 958-205-50. ASC 958-205-50 provides guidance on the net asset classification of donor restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). ASC 958-205-50 also improves disclosures about an organization's endowment funds (both donor restricted and board designated endowment funds) whether or not the organization is subject to UPMIFA.

The State of New York adopted its version of UPMIFA (NYUPMIFA) on September 17, 2010. The Association adopted ASC 958-205-50 effective with the year ended December 31, 2012. The Board of Directors has determined that the donor-restricted endowment fund (see Note 9) meets the definition of an endowment fund under NYUPMIFA.

The Association has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for the scholarship endowment while seeking to maintain the purchasing power of the endowment assets.

### **Accounts Receivable**

Accounts receivable is stated at the amount management expects to collect from outstanding balances. The Association considers receivables to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they are charged to operations when that determination is made. At December 31, 2023 and 2022, accounts receivable had a balance of \$14,822 and \$153,976, respectively.

### **Property and Equipment**

Property and equipment is recorded at cost or, if donated, at the approximate fair market value at the date of donation. Items with an original cost or fair market value at the date of donation of less than \$2,500 are expensed when incurred. Depreciation is provided using the straight-line method over the useful lives of the assets, which range from five to seven years.

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could vary from those estimates.

### **Vacation Accrual**

Permanent employees shall earn annual leave at the rate of one (1) day per month for the first year; one and one-fourth (1½) days per month the second year; one and one-half (1½) days per month the third year; and twenty (20) days per year after the third year.

Annual leave is accrued from initial date of employment but is not available for use until satisfactory completion of the probationary period (three months), except where specially approved by the Chief Executive Officer. An employee may accrue annual lave from one year to the next year. The amount of annual leave that may be carried over shall not exceed 80 hours.

### **Fair Value of Financial Instruments**

The Association believes that the carrying value of its financial instruments approximates their fair values in accordance with FASB Accounting Standards Codification 820, Fair Value Measurements and Disclosures (ASC 820). ASC 820 applies to all financial assets and liabilities that are being measured and reported on a fair value basis and requires such assets and liabilities to be classified and disclosed in one of the following three categories to enable readers of the financial statements to assess the inputs used to develop those measurements:

- Level 1 Quoted marked prices unadjusted in active markets for identical assets or liabilities.
- Level 2 Observable market based inputs or unobservable inputs that are corroborated by market data.
- Level 3 Unobservable inputs that are not corroborated by market data.

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

The financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. In determining fair value, the Association uses valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible, as well as considers nonperformance risk in its assessment of fair value.

Level 2 and 3 methods described above may produce a fair value that may not be indicative of net realizable value or reflective of future fair values. The Association had no Level 2 or 3 investments during the years ended December 31, 2023 or 2022. Furthermore, if the Association has Level 2 or 3 investments in the future, management believes its valuation methods are appropriate and consistent with other market participants. It is still possible that the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. See Note 3.

### **Income Taxes**

The Association qualifies for exemption from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and is classified as other than a private foundation. Income generated by activities that would be considered unrelated to the Association's mission would be subject to tax which, if incurred, would be recognized as a current expense. No such tax has been recognized as of December 31, 2023 or 2022.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Association. Management has analyzed the tax positions taken and has concluded that as of December 31, 2023, all tax positions taken or expected to be taken would more likely than not be sustained upon examination. For tax purposes, the open audit years are 2020 - 2023.

#### **Functional Expenses**

The Association's operating costs have been allocated between program, general and administration, and fundraising expenses based on direct identification when possible, and allocation if a single expenditure benefits more than one program or function. The expenses that are allocated are salaries, payroll taxes, and employee fringe benefits which are allocated on the basis of estimates of time and effort determined by management. General and administrative costs are being allocated based on total expenses by program.

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

### **Comparative Summarized Financial Information**

The financial statements include certain prior year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended December 31, 2022, from which the summarized information was derived.

### **New Accounting Pronouncements**

Effective January 1, 2020, the Association adopted Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers. Under the new revenue recognition standard, revenue is recognized when obligations under the terms of a contract with the customer are satisfied; generally, this occurs with the transfer of control of goods at a point in time based on shipping terms and transfer of title. Revenue is measured as the amount of consideration expected to be received in exchange for transferring goods. Sales, value add, and other taxes collected concurrent with revenue-producing activities are excluded from revenue. The Association does not expect a material impact to its statements of financial position and Statement of Activities on an ongoing basis from the adoption of the new standard.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The guidance in this ASU supersedes the leasing guidance in Topic 840, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard was effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. In June 2020, the FASB issued ASU 2020-05, which defers the effective date of ASU 2016-02 one year, making it effective for annual reporting periods beginning after December 15, 2021. The Association evaluated the impact of ASU 2016-02's adoption and does not believe it effects the Association's financial statements.

### NOTE 3 INVESTMENTS

The Association's investments at December 31, 2023 and 2022 consist of the following:

	2023	2022
Fixed Income	\$ 233,558	\$ 209,400
Equities	458,403	396,164
Total Investments	\$ 691,961	\$ 605,564

The investment income reported in the statement of activities is as follows:

	2023	2022
Interest and Dividend Income	\$ 16,924	\$ 22,801
Realized and Unrealized Gains (Losses)	78,011	(135,125)
Investment Management Fees	(6,434)	(6,287)
Total Investment Income, Net	\$ 88,501	\$ 118,611

Additional interest income of \$13,400 and \$659 was earned on the Association's cash balances during the years ended December 31, 2023 and 2022, respectively.

### **Fair Value Measurements**

Information related to the Association's assets measured at fair value on a recurring basis at December 31, 2023 and 2022 are as follows:

		FAIR VALU	E MEASUREM	ENTS USING
12/31/2023	<u>Fair Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	(Level 3)
Fixed Income Equities Total Investments	\$ 233,558 458,403 \$ 691,961	\$ 233,558 <u>458,403</u> <u>\$ 691,961</u>	\$ - 	\$ - <u>-</u> <u>\$</u> -
		FAIR VALUI	E MEASUREMI	ENTS USING
12/31/2022	Fair Value	<u>(Level 1)</u>	(Level 2)	<u>(Level 3)</u>
T. 17				
Fixed Income	\$ 209,400	\$ 209,400	\$ -	\$ -
Equities	\$ 209,400 396,164	\$ 209,400 396,164	\$ - 	\$ - 

Fair values for investments are determined by reference to quoted market prices and other relevant information generated by market transactions.

### NOTE 4 COMPENSATED ABSENCES

Accumulated unpaid personal time off is recognized as liabilities of the Association. The liability is recognized in the program to which the liability relates. The total liability for personal time off was \$9,046 and \$11,041 at December 31, 2023 and 2022, respectively.

### NOTE 5 DONATED GOODS AND SERVICES

Contributions of donated goods and services are recorded at fair value in the period received. Donated goods and services totaled \$0 and \$43,217 for the years ended December 31, 2023 and 2022, respectively.

### NOTE 6 CONCENTRATION RISKS

Cash held by the Association in bank accounts at times exceeded the Federal Deposit Insurance Corporation (FDIC) coverage limit. During 2023 the Association entered into a banking agreement to maintain its cash in bank deposit accounts at a high credit quality financial institution. Balances over the federally insured limit of \$250,000 per account are automatically migrated overnight to mitigate this risk. Management believes the Association is not exposed to any significant credit risk related to cash.

The Association invests in a professionally managed portfolio that contains fixed income and equities. Such investments are exposed to various risks such as interest rate, and market and credit risks. It is reasonably possible that changes in values of investments will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

One donor represented approximately 20% of total revenue in the year ended December 31, 2023.

Two donors represented approximately 26% of total revenue in the year ended December 31, 2022.

#### NOTE 7 PENSION PLAN

The Association has an Employee Savings Plan which was approved by the Board of Directors. It is available for full time employees. The Association shall provide a matching contribution of at least 1% of salary for employees who earn at least \$5,000 or which is required by law. Retirement plan contributions for the years ended December 31, 2023 and 2022 were \$2,446 and \$8,450, respectively.

### NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS

At December 31, 2023 and 2022, the Association's donor-restricted net assets consisted of the following:

	<u>12</u>	/31/2022	A	dditions		Releases	<u>12</u>	/31/2023
Juvenile Justice	\$	42,743	\$	50,000	\$	(19,886)	\$	72,857
Medicine Wheel		4,457		-		-		4,457
Adoption Project		33,503		-		-		33,503
Summer Camps		-		6,000		(6,000)		-
National Summer Camps		46,287		-		(1,800)		44,487
Scholarships-University of Michigan		66,806		-		-		66,806
Donor-restricted endowments, availab	le							
for appropriation for the following								
purposes:								
Scholarships		530,730		148,590	_	(45,376)		633,944
Total	\$	724,526	\$	<u>204,590</u>	\$	(73,062)	\$	856,054

### NOTE 9 ENDOWMENTS

The Association's endowment is composed of three donor-restricted endowment funds. These funds are reported as net assets with donor restrictions (scholarships) in the accompanying financial statements. Income from these funds is available to support the purpose of each endowment as follows:

- The Elizabeth and Sherman Asche Memorial Scholarship Fund student scholarships.
- The Homborg Scholarship Fund Scholarships for American Indian girls.
- The Mary Hemenway Memorial Fund Education of American Indians, preferably at the college or graduate school level, either by way of scholarship grants or such other ways as the Association's Board of Directors may from time to time decide.

Below are the amounts of the original gifts for each endowment fund:

	2023	2022
The Elizabeth and Sherman Asche		
Memorial Scholarship Fund	\$ 237,250	\$ 237,250
The Homborg Scholarship Fund	142,000	142,000
The Mary Hemenway Memorial Fund	<u>175,280</u>	175,280
Total	<u>\$ 554,530</u>	<u>\$ 554,530</u>

### NOTE 9 ENDOWMENTS – continued

The activity in the Association's donor-restricted endowment funds for the years ended December 31, 2023 and 2022 are as follows:

	2023	2022
Endowment, Beginning of Year	\$ 530,730	\$ 690,582
Contributions	100	-
Investment Activity	148,490	(118,611)
Appropriations	(45,376)	(41,241)
Endowment, End of Year	\$ 633,944	\$ 530,730

### NOTE 10 LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES

The Association's financial policy is to have enough liquid financial assets available to cover at least six months of operating expenses. The Association has \$1,458,202 of financial assets available to meet cash needs for general operating expenditures as of December 31, 2023, which represents twenty-eight months of operating expenses. The financial assets consist of cash and accounts receivables. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditures within one year.

### NOTE 11 SUBSEQUENT EVENTS

Management has evaluated the need for disclosures and/or adjustments resulting from subsequent events through April 30, 2024, which is the date the financial statements were available to be issued. Based on this evaluation, no adjustments were required to the financial statements as of December 31, 2023.